

## SBA Portland District Office works with Socially and Economically Disadvantaged 8(a)/SDB, Veteran Owned/Service Connected Disabled Veteran Owned and HUBZone Business Owners to Increase Economic Development

Jim Steiner is the assigned Business Development Specialist who works directly with Veteran and Service Connected Disabled Veteran Owned Business firms as well as the 8(a)/SDB Program and HUBZone Program. He can be reached at (503) 326-2586 or better yet, via email at <a href="mailto:james.steiner@sba.gov">james.steiner@sba.gov</a>. The orange and green areas on the map below this writing are those areas that are HUBZone or Historically Underutilized Business Zones where businesses can obtain sole source or price preference on Federal Contracts.



Currently there are 415 HUBZone firms in SBA Portland District Area along with 681 Veteran Owned Firms of which 107 are also Service Connected Disabled Veteran Owned. There are 71 Small and Disadvantage Owned firms which includes the 8(a) and SDB certification from SBA.

Based on data from the Federal Procurement Data System-NG for Government Fiscal Year 2006 ending in September 2006 (the most current data available) AND just for Oregon, there were 2453 HUBZone contracts for a value of \$86,501,775.25. For Veterans and those Service Connected Disabled VOBs there were 5614 contracts worth \$51,853,751.78. For 8(a) and SDB firms there were 1377 contracts with a value of \$105,615,571.11. Without counting any Women Owned Businesses or just plain Small Businesses in none of the other categories we can see these contracts brought in over \$244 million to the economy.

We know we can do better to get them registered into these business development programs and we ask you to "send them our way" when you work with them.